

## **Ekonomický/finančný riaditeľ / Economic/financial director /**

## **Country director/manager**

Uchádzača overíme na vašu žiadosť

Očakávaná mzda: **4 000 €**

Cena: **4 800 € bez DPH**

### **Preferovaná pracovná pozícia**

Country director/manager

Ekonomický/finančný riaditeľ

Generálny riaditeľ

Obchod s komoditami

Distribúcia a veľkoobchod

### **Preferovaná lokalita**

Slovenská republika

Česká republika

### **Jazyky**

Slovensky - Expert (C2)

Anglicky - Pokročilý (C1)

### **Zručnosti**

Oracle Database - Pokročilý, SAP - Pokročilý, Microsoft Office - Pokročilý

## Pracovné skúsenosti / Work experiences

07/2017 - 11/2019

### CEO

Zameranie spoločnosti:

*Retail sale of automotive fuel in specialized stores*

- » responsibility for the company management
- » responsibility for company indicators
- » settings of company reporting, finance, sales, mkt, logistics
- » development of sales network, company processes
- » setting marketing, sales and financial strategy
- » acquisition of new petrol station or commercial PS companies
- » development of corporate contracts, alternative fuel channels

07/2015 - 06/2017

### CEO

Zameranie spoločnosti:

*Retail sale of automotive fuel in specialized stores*

- » responsibility for the company management
- » setting of company finances, reporting, development processes acquisition or development of new petrol station
- » development of alternative channel of petrol stations
- » development of sales, finance and marketing strategy

09/2010 - 06/2015

### Regional director, retail

Zameranie spoločnosti:

*Retail sale of electrical household appliances in specialized stores*

- » responsibility for stores, sales and finance indicators, (P&L)
- » development of sales network, new positions
- » development of new alternative channels and services via shops, multichannel and omnichannel sale, e-shop concept

- » optimalization of costs, personal activities, maximalization of net income, store by store
- » development of processes at stores, job descriptions, set up the motivation system, employee development

01/2008 - 08/2010

### **Business development manager**

Zameranie spoločnosti:

*Telecommunications services*

- » responsibility for develop. sales network in business segment
- » set up the propositions with marketing department
- » set up conditions and commissions model for sale partners
- » responsibility of sales performance
- » development alter. channel, SWAN mobile, fix/mobile VPN, etc.
- » leadership and development of sales team and KAM
- » negotiation with key customers, global tenders

## **Vzdelanie / Education**

2019

Financial management

2016

Sales management