

Operations Manager/ Pricing Manager/ Implementation Manager

He is experienced, determined manager and analyst with a passion for technology. He has strong analytical skills and a great attention to detail which enable me to identify solutions to complex problems and provide technically and commercially sound recommendations to the business. He is a great team player with a positive attitude to work and the future. Moreover, he is well versed in the pricing and implementation of mobile communication, signal transmission and internet connection services for the B2B and B2C segments.

Expected salary: **3 500 €**

Price: **4 200 € excluding VAT**

Preferred position

Product Manager - Specialist

Financial Analyst

Managing Analyst

Transmission Network Analysis and Development Specialist

Preferred locality

Bratislavský kraj

Trnavský kraj

Languages

English - Expert (C2)

German - Full Beginner (A1)

Skills

Microsoft Access - Basics, Microsoft Excel - Expert, Microsoft Power point - Advanced, SQL - Basics

Work experiences

07/2008 - 2020

Pricing & Operations Manager

Company focus:

Telecom

- Pricing Lead on all strategic projects ▪ Managing pricing of the entire product portfolio across all customer segments ▪ Managing a team of pricing, systems and operations specialists ▪ Responsible for pricing aspects of all product and proposition launches ▪ Responsible for change management & technical delivery of pricing design and pricing components of tariffs & services ▪ Responsible for in-life operational support of tariffs, services and devices ▪ Member of the Business Design Authority for business transformation projects

08/2007 - 06/2008

Pricing Analyst

Company focus:

Internet Provider

- Pricing proposals for business voice services to SME & corporate customers ▪ Tailoring offers based on customer's usage profile, revenue & margin analysis ▪ Responsible for optimising of the wholesale cost base ▪ Regular negotiations with other wholesale carriers/operators

2005 - 2007

Senior Pricing Analyst

Company focus:

Telcom

- Pricing proposals for new tariffs, products and services (introductory, standard and promotional pricing, product bundling, customer loyalty schemes) ▪ Developing of short-term and mid-term pricing strategies (in line with company's KPIs) ▪ Providing regular and ad-hoc reports and analysis of key financial and performance indicators (new connections, retentions, usage analysis, AMPU, ARPU, ...) ▪ Competitive and market research (market trends, new opportunities, market positioning) ▪ Business casing and proposition evaluation

Education

1996 - 2000

General Economics

2000 - 2005

Information Technology

Information Systems and Technologies in Economy