

## Account executive / Country manager

Uchádzača overíme na vašu žiadosť

Očakávaná mzda: **3 500 €**

Cena: **4 200 € bez DPH**

### Preferovaná pracovná pozícia

Account executive

Country director/manager

Generálny riaditeľ

Business Consulting

Business to Business

### Preferovaná lokalita

Bratislavský kraj

Bratislava

Trnavský kraj

Nitriansky kraj

Zahraničie

### Jazyky

Slovensky - Expert (C2)

Maďarsky - Expert (C2)

Anglicky - Pokročilý (C1)

Nemecky - Mierne pokročilý (B1)

### Zručnosti

Adobe Photoshop - Pokročilý, JavaScript - Pokročilý, Microsoft Office - Pokročilý

## Pracovné skúsenosti / Work experiences

12/2012 - trvá

### Business Development Manager

Zameranie spoločnosti:

*International business development | marketing and PR*

- » gained large contracts for partner-companies through expansion their businesses to foreign markets (see details in "Projects" section)

08/2011 - 01/2015

### Supervisory Board Member / Managing Director

Zameranie spoločnosti:

*Real Estate*

- » co-founded the company
- » started up business activities in municipal services
- » as a member of the supervisory board directly controlled the director
- » co-managed public procurement processes
- » led business negotiations and drafted business contracts

11/2010 - 11/2014

### Representative

Zameranie spoločnosti:

*Council*

- » numerous quality proposals approved by the Municipal Council and prepared by the Commission for the Environment and Tourism
- » actively participated in meetings of the Municipal Council
- » led the Commission
- » prepared proposals for approval by the Commission and by the Council
- » prepared oral and written statements before voting on proposals
- » presented proposals to the Commission before the voting in the meetings of the Council
- » presented the will of citizens in the meetings of the Council

2010 - 2012

**Board Member / Economic mManager**

Zameranie spoločnosti:

*Thermalpark*

- » due to marketing activities achieved the highest number of visitors [more than 200,000/year] of the thermal spa holiday resort with a history of 40 years
- » managed 7 department managers (administration, accounting, stock control, operations, accommodation, restaurant, IT)
- » managed marketing and PR activities
- » participated in tourism fairs
- » created and negotiated contracts
- » created a new organizational structure
- » set employee benefits and the reward system |
- » responsibility for business strategy and business development
- » created reports and budget plans

2008 - 2009

**CEO**

Zameranie spoločnosti:

*Light guide distributor*

- » managed the subsidiary in Slovakia
- » managed the sales team in Slovakia
- » managed marketing and PR activities
- » recruited and selected new salespeople
- » adjusted the rewarding system
- » participated in construction fairs | led business negotiations and drafted business contracts

**Vzdelanie / Education**

1997 - 2003

**Faculty of Business Informatics**

Applied statistics

1993 - 1997

**High school**

Language