

## Branch Manager / Managing Director / Logistics Director

Uchádzača overíme na vašu žiadosť

Očakávaná mzda: **5 500 €**

Cena: **6 600 € bez DPH**

### Preferovaná pracovná pozícia

Manažér logistiky

Generálny riaditeľ

Obchodný riaditeľ

Riaditeľ logistiky

Supply Chain Management

### Preferovaná lokalita

Bratislavský kraj

### Jazyky

Slovensky - Expert (C2)

Nemecky - Pokročilý (C1)

Anglicky - Pokročilý (C1)

Česky - Pokročilý (C1)

Poľsky - Mierne pokročilý (B1)

## Pracovné skúsenosti / Work experiences

05/2016 – Present

### Branch Manager

Zameranie spoločnosti:

*Mediation of trade in various goods*

- » Started a new branch from scratch in Slovakia
- » Built a profitable office with stable team, 8000 loads per year and turnover over 5M
- » Created sales and operations team from zero
- » Developed start up branch operational plan focusing on maintaining low operating costs, while simultaneously driving revenue growth for maximum profitability

05/2015 – 03/2016

### Managing Director

Zameranie spoločnosti:

*Other passenger land transport*

- » Directed fleet of over 100 busses
- » Managed annual transportation budget of 13M and supervised personnel staffs of up to 180
- » Oversaw international bus lines
- » Significantly improved fuel economies and purchasing
- » Successfully started new international bus line Vienna – Berlin

07/2013 – 04/2015

### General Manager

Zameranie spoločnosti:

*Warehousing and storage*

- » Led, coordinated and supervised all activities within transport department
- » Planned and implemented strategy
- » Oversaw the quality and budgetary efficiency for own fleet and sub-contractors to provide excellent transport service
- » Managed relationships with clients at senior country level

- » Proposed and implemented transport solutions and projects
- » Administered annual transportation budget of 10M
- » Worked directly with warehouse teams
- » Boosted profit of own business unit by 79%
- » Recovered own fleet from losses to achieve profitability
- » Transportation Control Tower set up for a new customer

08/2004 – 07/2013

### **Division Manager**

Zameranie spoločnosti:

*European Transport Organisation*

- » Led two teams of transport managers
- » Implemented strategy to grow the profitability
- » Full P&L responsibility
- » Managed key accounts
- » Responsible for business development
- » Provided training, support and coaching for trainees
- » Increased profit of own profit center by 55%
- » 2 Awards in company championship in 2005 and 2008
- » Turned around underperforming operation

## **Vzdelanie / Education**

1999 - 2004

### **Master's degree in Strategic Management**

Awarded for excellent study records

2003 - 2004

### **Management and Marketing (Erasmus Program)**