

# **Financial Controller**

Uchádzača overíme na vašu žiadosť

Očakávaná mzda: <b>3 500 €</b>	Cena: <b>4 200 € bez DPH</b>	
Preferovaná pracovná pozícia	Preferovaná lokalita	
Dane a daňové priznania	Bratislavský kraj	
Kontroling		
Centrá zdielaných služieb		

## Jazyky

Anglicky - Expert (C2)
Arabsky - Expert (C2)
Nemecky - Pokročilý (C1)
Slovensky - Mierne pokročilý (B1)

#### Zručnosti

Oracle Database - Pokročilý, Python - Pokročilý, SAP - Pokročilý, SQL - Pokročilý, Microsoft Office - Expert



# Pracovné skúsenosti / Work experiences

09/2013 - 01/2020

#### EMEA Channel Rebate Financial Controller / Consultant

Zameranie spoločnosti:

Information Technology & Services

EMEA Channel Rebate Financial Controller / Consultant (08/2018 - 01/2020)

- » owned the Regional Controllership and Governance (2.8 B \$ P&L)
- » drove Rebate Analytics, compliance and process effectiveness
- » investigated Business issue root cause and initiated programs / solution from conception to completion & Reported financial progress to top management
- » EMEA Rebate SME (main contact for the External & internal Auditors, Sox or any related Rebate /Channel project)
- » drove enhanced governance and controls lead to global changes in Risk Assessment and Accounting Policies
- reviewed and approved Rebate payment (~ 500M \$ a year)

Global Channel Financial Controller (08/2017 - 08/2018)

- » overall control & ownership of Global Channel P&L delivering the annual forecast, optimized quarterly Outlook accuracy, controlling a \$50B P&L
- » risk radar & mitigation, compliance & collections escalations, business investments & ROI decisions
- » liaison with partners & distributors, enabling access to financing programs
- » single P.O.C. for Business Leadership, optimized end-to-end decision making
- » ownership for the MRL (Management Representative Letter for External Auditors) Preparation Working with 8 VP & 25 Sales directors

EMEA Commercial, Pricing Programs Senior Advisor (08/2015 - 08/2017)

- » reviewed and negotiated special pricing requests across EMEA 40 Sales team
- » drove S. pricing analytics, created financial data modeling into partner level
- $\,\,$   $\,$  initiated projects & programs to enhance the financial reporting to top management

Commercial FP&A Sr. Advisor, DELL Brand & product Certified (09/2013 - 08/2015)

- » forecasted and analyzed sales, orders, and backlog for \$8 billion revenue org.
- » owned sales, marketing, and commercial finance functional costs (OPEX) from a budgeting, reporting, and forecasting aspect for 800+ people and approximately \$180 million



08/2017 - 08/2018

#### Financial Controler, GMT GTS F&P CoE MEA, Finance Centre of Excellence

Zameranie spoločnosti:

Information Technology & Services

- » finance advisory for project executives, finance executives and operation teams, following financial and accounting principles US GAAP
- » driving Revenue and Cost optimization and looking for opportunities towards deployed targets
- » deep analysis and bridges of financial performance/condition of the contract followed by presentations and discussions with executives
- » revenue/Cost Forecast preparation
- » journal entries
- » business insight and potential opportunities and challenges which might impact financials in the future
- » monthly finance reporting and owning closing activities on a contract
- » leading finance calls and discussions
- » coordinating collection management of invoices
- » analysis and understanding of BS position, ability to determine and mitigate any potential risk in early stages
- » provide required information to accounting on Troubled/Loss contracts, Gross vs Net cases, Global Checklist, Revenue splitting, Separability, T&T Proforma, etc.

09/2010 - 03/2012

#### Strategic planning & budgeting Manager

Zameranie spoločnosti:

Internet

- » drive Long and Short Term Planning processes, \$12M Rev Org
- » reduce OPEX by 40% over 2 years through standardizing low-value activities
- » partner with the Commercial & CTO Organization
- » managed team of 9

2007 - 2010

## **Budget section head**

Zameranie spoločnosti:

#### Food & Beverages

» establish annual financial goals in line with our strategic plan with continuous monitoring of performance including insightful analytics to support and drive disciplined and timely decisions



- » overhauled operational controls leading to labor optimization
- » drove enhanced governance and controls leading to changes in Risk Assessment and Accounting Policies

# **Vzdelanie / Education**

2006 - 2008

## Faculty of Economics and Political Sciences

Feasibility Studies and Projects Evaluation

2004 - 2006

## University

Financial Accounting

1998 - 2003

## University

Master's of Commerce - BCom, Accounting & Auditing

1986 - 1998

#### **German Schoo**

2020 - 2022

Course: Accounting and Business/Management