

## Obchodný zástupca / Sales Representative

Uchádzača overíme na vašu žiadosť/ This applicant will be verified upon your request

Očakávaná mzda: **3 000 €**

Cena: **3 600 € bez DPH**

### Preferovaná pracovná pozícia

Obchodný zástupca

### Preferovaná lokalita

Bratislava

### Jazyky

Slovensky - Expert (C2)

Anglicky - Stredne pokročilý (B2)

### Zručnosti

Microsoft Office - Pokročilý

## Pracovné skúsenosti / Work experiences

2017 - 2019

### Senior Sales Representative

Zameranie spoločnosti:

*Data processing, providing server space on the Internet and related services*

- » participated on several projects
- » cooperated with sales management and marketing team in order to create marketing strategies to support sales objectives of the company
- » marketing workshops.
- » provided timely and comprehensive solutions and answers to client questions about product issues

2015 - 2017

### Senior Sales Representative

Zameranie spoločnosti:

*Manufacture of grain mill products*

- » improved negotiating skills
- » focused on new acquisitions by created communication strategy
- » presentations and price lists creation

2012 - 2015

### Sales Representative

Zameranie spoločnosti:

*Wholesale of other food, including fish, crustaceans and molluscs*

- » accomplished sales goals targets by 150%
- » improved communication with the customers on all levels
- » increased number of clients by using established contact network via various events

## Vzdelanie / Education

2007 - 2011

## **Secondary Technical School**

Economics and logistics