

Sales Director

Uchádzača overíme na vašu žiadosť

Očakávaná mzda: **5 000 €**

Cena: **6 000 € bez DPH**

Preferovaná pracovná pozícia

Obchodný riaditeľ

Preferovaná lokalita

Slovenská republika

Jazyky

Slovensky - Expert (C2)

Anglicky - Stredne pokročilý (B2)

Nemecky - Mierne pokročilý (B1)

Zručnosti

Oracle Database - Pokročilý, Microsoft Office - Pokročilý

Pracovné skúsenosti / Work experiences

2019 - present

Self-employed / Investor and Accountant / · Sales & Business Consultant

Zameranie spoločnosti:

Consulting

2018 - present

Technology Partnerships Advisor / Director of Corporate and Strategic Relation

Zameranie spoločnosti:

Enhancing security, prosperity and sustainability in Europe and throughout the world

Technology Partnerships Advisor (2019- present)

» advisory, consultancy and fundraising support

Director of Corporate and Strategic Relations

» corporate fundraising: strategy

» management and execution

2018 - 2019

Head of Sales & Consultant Slovakia / Director of Sales and Marketing

Zameranie spoločnosti:

Collect & process data locally and send it to any customer platform via API's or use our predefined service applications

Head of Sales & Consultant Slovakia (2019)

» sales support and execution in Slovakia

Director of Sales and Marketing (2018)

» sales strategy, management and execution

» marketing strategy, management and execution

» channel management and relationship

2008 - 2017

Account Manager – Public / Strategic Account Manager Service Provider / Account Manager – Enterprise

Zameranie spoločnosti:

Specialized brokerage of trade in other specific goods

Account Manager – Public (2014 - 2017)

» central & Local Government

Strategic Account Manager Service Provider (2010 - 2014)

Account Manager – Enterprise (2008 - 2010)

» finance, Utilities, Manufacturing

2002 - 2008

Senior Key Account Manager / Key Account Manager / Junior Key Account Manager

Zameranie spoločnosti:

Telecommunications company

Senior Key Account Manager

» services Sector Sales Team Manager

Key Account Manager

» retail and Media

Junior Key Account Manager

» projects participation

Vzdelanie / Education

1995 - 2000

Faculty of National Economy

1994

Summer Term

1991 - 1995

Secondary Grammar School