

## Senior Commodity Buyer / Indirect Procurement

Uchádzača overíme na vašu žiadosť

Očakávaná mzda: **3 000 €**

Cena: **3 600 € bez DPH**

### Preferovaná pracovná pozícia

Manažér

Coach

Vedúci nákupu

Automobilový priemysel

Ambasády

### Preferovaná lokalita

Bratislava

### Jazyky

Srbochorvátsky - Expert (C2)

Anglicky - Pokročilý (C1)

Slovensky - Pokročilý (C1)

Chorvátsky - Pokročilý (C1)

### Zručnosti

SAP - Pokročilý, Microsoft Office - Pokročilý

## Pracovné skúsenosti / Work experiences

12/2019 - present

### Senior Commodity Buyer- Indirect Procurement

Zameranie spoločnosti:

*Manufacture of other parts and accessories for motor vehicles*

- » Commodity strategy development and supply base optimization according to strategy, implement blue print and actions to achieve year-over year cost savings and rebates
- » Working closely with various internal customers i.e. engineering, operation, marketing department, etc, across organization managed around 30 entities (production plants and HQ offices)
- » Support appropriate purchase-to-pay (PTP) process
- » Support proactive cooperation with other divisions – seating, safety
- » Identify solutions to leverage volumes and common supplier sourcing
- » Improve working capital by negotiating optimum payment terms
- » Responsible for managing RFQ and RFP, analyzing and negotiating supplier quotes, making sourcing recommendations and presenting on Sourcing Board
  - » Negotiate Frame Agreements and Service Level Agreements (SLA)
- » Resolving supplier performance and commercial issues
- » Develop in-depth understanding of supplier cost drivers, and total cost of procurement

02/2014 - 02/2019

### Senior Buyer - Machine Commodity, Supply Chain Service Europe /

Zameranie spoločnosti:

*Manufacture of other parts and accessories for motor vehicles*

Senior Buyer - Machine Commodity, Supply Chain Service Europe (02/2015 – 02/2019)

- » Sourcing production line and individual machines, managing all program purchasing while ensuring compliance with overall company objectives, strategy and procedures
- » Control and approval of all Program Purchasing activities specified in Program launch system and decisions in line with customer demands and commodity strategies for plants
- » Program team member for a project transfer production
- » Daily communication between all included entities, supporting

- » Operation Managers to ensure smooth project launches
- » Manage the Suppliers within the transfer project (RFQ, change management, contract negotiations, payment queries, dispute resolutions etc.)
- » Meeting China suppliers to understand processes in order to make possibility to have 70% Europe made content

#### Lead Officer Indirect Commodity (02/2014 – 02/2015)

- » Fully responsible for strategic, change and performance management Indirect purchasing team
- » Managing annual spend, ranging from 5 up to 20 million USD in plant built as new Greenfield investment. Establishing purchasing procedure and processes, sourcing and building new supplier footprint
- » Achieve annual indirect targets and KPIs-savings, rebates, cost avoidance, credit notes and working capital. Implementation of new ERP
- » Oracle transfer from ERP Movex. Providing procurement strategy, frameworks for variety request and all processes in Greenfield investment, act as business partner to all roles in the plant

01/2012 – 02/2014

### Plant Buyer

Zameranie spoločnosti:

*Manufacture of other parts and accessories for motor vehicles*

#### Plant Buyer-remote location (10/2013 – 02/2014)

- » Build supplier base in plant according to global procurement procedures
- » Managing the sourcing process according to the plant needs and objectives set in terms of quality, cost and delivery
- » Leading negotiation with suppliers and internal customers
- » Check Purchase order content to ensure it fulfils necessary standards requirements.
- » Communicate PO to supplier in order to have goods, services, licence. etc on time in place as agreed in Purchase order/ blanket order/master scheduling/ forecasting requirements.
- » Support and monitoring Indirect Purchasing targets (savings, supplier count, payment terms, etc.) and ensure proper communications and execution in plants including ongoing projects.
- » Negotiate and clarify delivery and service obligations with suppliers for commodities such as Car Rental, IT, Office Equipment & Supplies, Scrap & Waste Disposal, Energy & Utilities, Travel and Expenditure, Security Service, Cleaning Service, Insurance, Production machines and supporting servers, etc.

#### Purchasing Coordinator (01/2012 – 02/2014)

05/2011 – 12/2011

## Insurance Agent

Zameranie spoločnosti:

*Insurance*

- » Development and sales promotion of insurance products in the region, main activity car leasing and Casco insurance
- » Acquisition of new customers and maintaining relationships with existing, collect consisting offer customers, developing products and creating strategy for new products launch, research and analyze the market.

## Vzdelanie / Education

2005 – 2010

### The Faculty of Economics

Master's degree, Field Of Study Stock and stock exchange Grade VII 1 grade

2001 – 2005

Machine Technical

04/2020

Course: **Assertive Communication**

11/2019

Course: **Transitioning from Waterfall to Agile Project Management**

10/2019

Course: **Strategic Negotiation Issuing authority**